



# Is Your Mobile Spray Rig Protected?

Mobile spray foam rigs – all-in-one trailers that contain necessary equipment, tools, a compressor and a generator – have fast become the standard for today's spray foam contractors.

In fact, mobile rigs are now a valuable asset to any Spray Polyurethane Foam (SPF) insulation or roofing business. Not only can these portable units greatly increase both the efficiency and productivity of an operation, but they also can ensure that a spray job runs smoothly, with minimal downtime.

For SPF contractors, a rig serves as a self-contained, complete job site all in one convenient, mobile system. It typically comprises all of the equipment necessary to complete a spray foam job, in a setup that can be easily moved and quickly transported to another job location. Rigs also offer the benefit of providing an enclosed space within which all supplies, tools and equipment can be stored securely and protected from the elements.

Regardless of whether you are retrofitting an existing rig, upgrading to a new one or are entering the industry for the first time, a spray rig is your mobile office, as well as your lifeline on a jobsite. At **Intech Equipment and Supply**, we believe that taking the time to make an educated investment – especially when it comes to mobile spray rigs – definitely pays off.

One critical area of the mobile spray rig purchasing process we constantly urge SPF contractors to pay closer attention to is the insurance coverage and protection of the distributors and spray rig builders.

# A Significant Business Investment

As you may be aware, a spray rig is a critical business investment – one that should last for years to come. However, as we have discovered over our many years in working in the industry, this concept is something many customers don't often consider during the research and purchase process.

In fact, did you know that many of today's rig builders have no backing and are not covered by insurance?

So, if these builders happen to go out of business, claim bankruptcy or stop returning your phone calls, you – and your SPF business – can be out of a lot of money.

As a result, you will likely need to find another mobile spray rig builder to repair or replace your rig in the eleventh hour. Unfortunately, these extra, unanticipated costs can add up quickly.



# We Do Things Differently

While other mobile spray rig builders can prove unreliable when it comes to repair and protection policies, if you purchase your mobile spray rig from Intech, new or used, we stand behind what we sell you, and fix or replace your equipment promptly.

As a leading SPF equipment provider, we give SPF contractors and related businesses the assurance that they can count on us to be there, 24/7, for help and support.

Our company's resume includes designing and building hundreds of mobile spray rigs for commercial roofing and SPF contractors around the globe. We provide custom-designed mobile spray rigs that are built at any of our four locations across the U.S. Each location also offers service, maintenance and repairs.

An added bonus: we have deep industry relationships with many of the best in manufacturers and equipment dealers.



# If It Breaks Or Needs Repair Work, We've Got You Covered

There's no question that SPF contractors rely on their rigs to run like clockwork. However, as powerful and efficient as they can be, they can experience breakdowns or issues from time to time.

When they do get damaged or broken, it can cost thousands of dollars to get them repaired or replaced without the right protection plan or coverage.

At Intech, we understand that protecting your livelihood and properties as a SPF contractor is of utmost importance. With this factor in mind, we stand behind what we sell you, and fix or replace any parts as quickly as possible. No questions asked.

If the mobile spray rig you purchased from us needs repair work or breaks down, one of our many reps is typically located within just a few hours of your location, and can be there to help with technical service and support either that very same day, or the next day.



## Conclusion

The fact that we've been in business for more than 20 years gives our customers peace of mind that our solid, stable company will be around when you need us the most.

This is an ongoing commitment and promise we plan to keep for many years to come.

# About Us

Founded in 1995, **Intech Equipment & Supply** is an independent, full service spray foam and coatings equipment integrator and parts supplier offering equipment, parts, turnkey mobile spray systems and expert technical assistance.

Intech's key customers are commercial roofing contractors, insulation contractors, asphalt coatings contractors and the materials suppliers that serve those customers. Typical markets served are spray foam insulation, spray foam roofing, commercial roof coatings, single ply roofing, industrial coatings, concrete lifting, bedliner installers, and colored asphalt coatings applications.

A world class technical support staff with more than 400 years of combined experience complements our four full service branches in the U.S. in three times zones. We also have a network of independent reps and authorized sub-distributors.

**Intech Equipment & Supply** has been recognized by Graco as a Top 20 Graco HPCF North America Distributor for six years in a row, including 2010, 2011, 2012, 2013, 2014 and 2015.

For more information, visit [www.intechequipment.com](http://www.intechequipment.com)

