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What Are the Advantages of Buying Used Spray Foam Equipment?

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With technology changing at a rapid pace, some Spray Polyurethane Foam (SPF) insulation contractors may assume that buying the latest equipment available is the best option.

But this is not always the best-laid plan.

It is crucial to assess your SPF needs first to decide whether new or **used spray foam equipment** is the best choice. For instance, will the purchase you are considering help you deal with a temporary uptick in demand? Or, are you looking at longer-term business needs?

Used spray foam equipment is often an ideal option when it comes to factors including price tag, availability, and compatibility with other equipment.

One of the biggest draws to used spray foam equipment is usually the cost. You can save a significant amount of money with used SPF equipment and, as a result, can invest in additional equipment.

The used equipment option is especially helpful for new or smaller SPF businesses, as well as those operations with a tight budget. If you want a specific kind of spray foam equipment, or you want to supplement pieces you already own, investing in used equipment is also ideal.



Why Should You Buy Used Spray Foam Equipment?

First and foremost, the price tag plays the biggest role in your decision. There are amazing deals out there for used spray foam equipment, and if you are lucky, you can find a dependable, durable piece that aligns with its affordable price.

Nevertheless, the price of used SPF equipment is substantially less than the price of buying brand new SPF equipment. Remember: equipment depreciates fastest in the first couple of years. Buying used spray foam equipment can allow you to purchase reliable equipment, with someone else having already absorbed the biggest depreciation costs.

Keep in mind, used spray foam equipment does not translate to “unreliable.” In fact, some SPF equipment distributors, including Intech Equipment and Supply, guarantee a comprehensive, thorough inspection and ongoing product support for the purchase of used equipment.

With **used spray foam equipment and rigs**, you also can increase your fleet without breaking the bank. If the **used SPF guns** and other equipment is in decent condition and works well, then you can purchase even more equipment, for less, and take on additional work to boost sales.

Here are a few other advantages of buying used spray foam equipment:

- It is environmentally friendly. So where does old equipment go when it expires? While some parts can be recycled, those that cannot often end up in landfills. For this reason, there should be plenty of incentive to consider buying used equipment.
- It is a package deal. Many distributors, including Intech Equipment and Supply, offer a full range of valuable services and support. They carry the parts and accessories you need, along with knowledgeable reps always available to help you keep your used equipment running smoothly for years to come.
- It can be faster. Because used spray foam equipment is already in stock, getting it to your job site and up and running is often much quicker than if you purchased new equipment. Just think of the money you can save, and make, by having your equipment in operation sooner than later.

Questions to Consider Before Taking the Plunge

If you opt to invest in used spray foam equipment, one major consideration is that some older pieces of equipment can be difficult to find replacement parts. As manufacturers develop newer products, they occasionally hike the prices on older products right before making them obsolete.

If you find an older piece of used spray foam equipment that appears to be in decent shape, you might discover that necessary parts are no longer available. With this issue in mind, always check the model and serial number, and be sure to conduct your research to ensure that the parts are still available.

The Intech Equipment and Supply team suggests a few additional questions and considerations before you sign on the dotted line:

- Find out when the used equipment was last serviced.
- Ask if the used spray machine and fluid hoses were flushed prior to storage.
- Inspect all used equipment fluids, oils, and filters, including generators, air dryers, and dryer filters.
- Check all PPE fresh air supply systems, filters, pumps, and other PPE-related supplies.
- Ensure used hoses and connections have no signs of decay.
- Make sure the filters in a used spray machine do not have signs of contamination or crystallization.
- Look for any signs of wear to used spray guns.
- Test-run all used spray equipment.



Create a Reconditioning Plan



If you decide to invest in used spray foam equipment, we recommend fitting time into your schedule to recondition the pieces, similar to what an equipment supplier would do.

Here are some tips to consider:

- Pull apart the mechanical elements of the proportioner and transfer pumps.
- Replace seals, screens, o-rings and any other parts that appear worn.
- Look at the electrical continuity, breakers, circuit boards, heating, and elements.
- Take apart the **spray guns**, and clean and replace parts as needed.
- Make sure the proportioner, generator, compressor, and trailer are in good working shape.

The Spray Foam Business Is a Continuous Learning Process

It is important, especially if you are a first-time buyer of used spray foam equipment, to seek **proper training** to learn how to use and maintain the equipment.

Understanding how to maintain your used spray foam equipment will extend the life of your pieces and decrease potential downtime.

Contact Us Today to Learn More!

With our extensive industry and product knowledge, Intech Equipment and Supply helps SPF contractors identify and attain both quality new and used spray foam equipment for a wide range of SPF insulation applications.

Let our team of professionals help you identify your company's current equipment needs and match them with the right spray foam equipment. **Contact us today for more information.**